

NORTHERN UTILITIES, INC.
NEW HAMPSHIRE DIVISION
Calculation of the Projected Over or Under Collection of the
2015 Summer Period Cost of Gas
DG 15-090
July 2015 Estimated

Under/(Over) collection as of 05/01/15		\$	(629,860)
Forecasted firm therm sales 07/01/2015 - 10/31/2015			
Residential Heat & Non Heat	2,178,609		
HLF Classes	1,005,874		
LLF Classes	1,668,833		
Current recovery rate per therm			
Residential heat & non heat	\$0.2678		
HLF classes	\$0.2052		
LLF classes	\$0.2737		
Total		\$	(1,246,596)
Forecasted recovered costs at current rates 07/01/2015 - 10/31/2015		\$	(1,246,596)
Actual recovered costs 05/01/2015 - 6/30/2015		\$	(845,612)
Estimated total recovered costs 05/01/15 - 10/31/15		\$	(2,092,208)
Revised projected direct gas costs 05/01/15 - 10/31/15 [1]		\$	2,651,006
Revised projected indirect gas costs 05/01/15 - 10/31/15 [2]		\$	112,739
Projected under/(over) collection as of 10/31/15		\$	41,677

Actual gas costs to date 05/01/2015 - 6/30/2015	\$	947,644
Revised projected indirect gas costs 07/01/2015 - 10/31/2015	\$	82,138
Revised projected direct gas costs 07/01/2015 - 10/31/2015	\$	1,733,963
Estimated total adjusted gas costs 05/1/15 - 10/31/15	\$	2,763,745

Under/(over) collection as percent of total gas costs	1.51%
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Projected under/(over) collection as of 10/31/15	\$	41,677
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NOTES

[1] Revised as follows:

- Futures prices as of June 15, 2015

[2] Includes: Working Capital Allowance, Bad Debt Allowance, Production and Storage Capacity, Miscellaneous Overhead, and Interest

Northern Utilities
NEW HAMPSHIRE (Over) / Undercollection Analysis, Balances and Interest Calculation

		Winter						Summer							
Sales Revenues		Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	(Forecast) Jul-15	(Forecast) Aug-15	(Forecast) Sep-15	(Forecast) Oct-15	Total
Volumes															
Residential Heat & Non Heat											410,412	426,637	467,066	874,495	2,178,609
Sales HLF Classes											189,489	196,980	215,647	403,758	1,005,874
Sales LLF Classes											314,379	326,808	357,776	669,870	1,668,833
Total											914,279	950,425	1,040,489	1,948,123	4,853,316
Rates															
Residential Heat & Non Heat CGA											\$0.2678	\$0.2678	\$0.2678	\$0.2678	
Sales HLF Classes CGA											\$0.2052	\$0.2052	\$0.2052	\$0.2052	
Sales LLF Classes CGA											\$0.2737	\$0.2737	\$0.2737	\$0.2737	
Revenues															
Residential Heat & Non Heat											\$ (109,908)	\$ (114,253)	\$ (125,080)	\$ (234,190)	\$ (583,431)
Sales HLF Classes											\$ (38,883)	\$ (40,420)	\$ (44,251)	\$ (82,851)	\$ (206,405)
Sales LLF Classes											\$ (86,045)	\$ (89,447)	\$ (97,923)	\$ (183,343)	\$ (456,760)
Total Sales			\$ (173,548)	\$ 3,718	\$ 281	\$ (53)	\$ 244	\$ (117)	\$ (586,504)	\$ (259,107)	\$ (234,837)	\$ (244,121)	\$ (267,254)	\$ (500,384)	\$ (2,092,208)
Gas Costs and Credits		Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	(Forecast) Jul-15	(Forecast) Aug-15	(Forecast) Sep-15	(Forecast) Oct-15	Total
Net Demand Costs (Net of Injection Fees & Cap. Assign.)															
Pipeline															
Storage															
Peaking															
Total Demand Costs			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 123,333	\$ 123,333	\$ 123,333	\$ 123,333	\$ 123,333	\$ 123,333	\$ 739,996
NUI Commodity Costs															
NUI Total Pipeline Volumes											237,478	239,984	267,775	479,951	1,225,188
Pipeline Costs Modeled in Sendout™											\$ 594,395	\$ 606,831	\$ 611,131	\$ 1,297,306	\$ 3,109,664
NYMEX Price Used for Forecast											\$ 2.9380	\$ 2.9470	\$ 2.9360	\$ 2.9640	
NYMEX Price Used for Update											\$ 2.7730	\$ 2.8820	\$ 2.8890	\$ 2.9170	
Increase/(Decrease) NYMEX Price											\$ (0.1650)	\$ (0.0650)	\$ (0.0470)	\$ (0.0470)	
Increase/(Decrease) in Pipeline Costs											\$ (39,184)	\$ (15,599)	\$ (12,585)	\$ (22,558)	
Updated Pipeline Costs											\$ 555,211	\$ 591,232	\$ 598,546	\$ 1,274,748	
Interruptible Volumes - NH											0	0	0	0	
Average Supply Cost (\$/MMBtu)											\$ 2.34	\$ 2.46	\$ 2.24	\$ 2.66	
Interruptible Cost - NH											\$ -	\$ -	\$ -	\$ -	
Total Updated Pipeline Costs											\$ 555,211	\$ 591,232	\$ 598,546	\$ 1,274,748	
New Hampshire Allocated Percentage											38.39%	39.49%	38.80%	40.67%	
NH Updated Pipeline Costs											\$ 213,146	\$ 233,500	\$ 232,221	\$ 518,397	\$ 1,197,264
NYNMEX Options Contracts															
Number of Contracts										0	0	0	0	0	
Option Contract Price										\$ -	\$ -	\$ -	\$ -	\$ -	
Hedging Expenses										\$ -	\$ -	\$ -	\$ -	\$ -	
NYMEX Option Strike Price										\$ -	\$ -	\$ -	\$ -	\$ -	
NYMEX Price Used for Forecast										\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
New Hampshire Allocated Percentage										\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NH Futures Hedging (Gain)/Loss										\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NH Commodity Costs															
Pipeline Excl Hedging										\$ -	\$ 213,146	\$ 233,500	\$ 232,221	\$ 518,397	\$ 1,197,264
Hedging (Gain)/Loss Estimate										\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Storage										\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Peaking										\$ -	\$ 11,057	\$ 11,096	\$ 10,283	\$ 10,932	\$ 43,368
Total Commodity Costs			\$ 10,170						\$ 294,682	\$ 375,696	\$ 224,203	\$ 244,596	\$ 242,504	\$ 529,330	\$ 1,616,328

Northern Utilities

NEW HAMPSHIRE (Over) / Undercollection Analysis, Balances and Interest Calculation

54	Inventory Finance Charge															\$ -
55	Asset Management and Capacity Release															-
56	NUI AMA Revenue															\$ -
57	PNGTS Litigation Cost															\$ -
58	NUI Capacity Release															\$ -
59	NUI AMA Rev & Cap. Release Subtotal															\$ -
60	NH AMA Revenue															\$ -
61	NH Capacity Release															\$ -
62	NH Total Asset Management and Capacity Release		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
63																
64	Total Anticipated Direct Cost of Gas		\$ 10,170	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 418,015	\$ 499,029	\$ 347,535	\$ 367,928	\$ 365,837	\$ 652,663	\$ 2,651,006	
65																
66																
67																
68		Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	(Forecast) Jul-15	(Forecast) Aug-15	(Forecast) Sep-15	(Forecast) Oct-15	Total	
69	Working Capital															
70	Total Anticipated Direct Cost of Gas		\$ 10,170	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 418,015	\$ 499,029	\$ 347,535	\$ 367,928	\$ 365,837	\$ 652,663	\$ 2,651,006	
71	Working Capital Percentage		0.0824%	0.08%	0.08%	0.08%	0.08%	0.08%	0.08%	0.08%	0.08%	0.08%	0.08%	0.08%	0.08%	
72	Working Capital Allowance		\$ 8	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 344	\$ 411	\$ 286	\$ 303	\$ 301	\$ 538	\$ 2,183	
73	Beginning Period Working Capital Balance		\$ (387)	\$ (380)	\$ (381)	\$ (382)	\$ (383)	\$ (384)	\$ (385)	\$ (41)	\$ 370	\$ 658	\$ 963	\$ 1,268		
74	End of Period Working Capital Allowance		\$ (379)	\$ (380)	\$ (381)	\$ (382)	\$ (383)	\$ (384)	\$ (41)	\$ 370	\$ 657	\$ 961	\$ 1,265	\$ 1,805		
75	Interest		\$ (1)	\$ (1)	\$ (1)	\$ (1)	\$ (1)	\$ (1)	\$ (1)	\$ 0	\$ 1	\$ 2	\$ 3	\$ 4	\$ 4	
76	End of period with Interest	\$ (387)	\$ (380)	\$ (381)	\$ (382)	\$ (383)	\$ (384)	\$ (385)	\$ (41)	\$ 370	\$ 658	\$ 963	\$ 1,268	\$ 1,809		
77	Bad Debt															
78	Projected Bad Debt	\$ -	\$ 4,310	\$ 1,675	\$ 719	\$ 1,626	\$ 618	\$ 740	\$ 838	\$ 732	\$ 4,889	\$ 4,889	\$ 4,889	\$ 4,889	\$ 21,126	
79	Beginning Period Bad Debt Balance		\$ 921	\$ 5,239	\$ 6,930	\$ 7,669	\$ 9,319	\$ 9,963	\$ 10,731	\$ 11,599	\$ 12,364	\$ 17,293	\$ 22,235	\$ 27,191		
80	End of Period Bad Debt Balance		\$ 5,231	\$ 6,914	\$ 7,650	\$ 9,296	\$ 9,937	\$ 10,703	\$ 11,569	\$ 12,331	\$ 17,253	\$ 22,182	\$ 27,124	\$ 32,080		
81	Interest		\$ 8	\$ 16	\$ 20	\$ 23	\$ 26	\$ 28	\$ 30	\$ 32	\$ 40	\$ 53	\$ 67	\$ 80	\$ 425	
82	End of Period Bad Debt Balance with Interest	\$ 921	\$ 5,239	\$ 6,930	\$ 7,669	\$ 9,319	\$ 9,963	\$ 10,731	\$ 11,599	\$ 12,364	\$ 17,293	\$ 22,235	\$ 27,191	\$ 32,160		
83	Local Production and Storage Capacity															
84	Miscellaneous Overhead								\$ 15,979	\$ 15,979	\$ 15,979	\$ 15,979	\$ 15,979	\$ 15,979	\$ 95,875	
85	Gas Cost Other than Bad Debt and Working Capital Over/Under Collection															
87	Beginning Balance Over/Under Collection		\$ (470,799)	\$ (635,673)	\$ (633,671)	\$ (635,106)	\$ (636,879)	\$ (638,360)	\$ (640,205)	\$ (794,656)	\$ (540,561)	\$ (413,173)	\$ (274,317)	\$ (160,343)	\$ (2,823,256)	
89	Net Costs - Revenues		\$ (163,378)	\$ 3,718	\$ 281	\$ (53)	\$ 244	\$ (117)	\$ (152,511)	\$ 255,901	\$ 128,678	\$ 139,786	\$ 114,562	\$ 168,257	\$ 654,673	
90	Ending Balance before Interest		\$ (634,177)	\$ (631,955)	\$ (633,390)	\$ (635,159)	\$ (636,635)	\$ (638,476)	\$ (792,716)	\$ (538,756)	\$ (411,884)	\$ (273,387)	\$ (159,755)	\$ 7,914	\$ (2,168,583)	
91	Average Balance		\$ (552,488)	\$ (633,814)	\$ (633,531)	\$ (635,132)	\$ (636,757)	\$ (638,418)	\$ (716,461)	\$ (666,706)	\$ (476,223)	\$ (343,280)	\$ (217,036)	\$ (76,214)	\$ (2,495,920)	
92	Interest Rate		3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	
93	Interest Expense		\$ (1,496)	\$ (1,717)	\$ (1,716)	\$ (1,720)	\$ (1,725)	\$ (1,729)	\$ (1,940)	\$ (1,806)	\$ (1,290)	\$ (930)	\$ (588)	\$ (206)	\$ (16,862)	
94	Ending Balance Incl Interest Expense	\$ (470,799)	\$ (635,673)	\$ (633,671)	\$ (635,106)	\$ (636,879)	\$ (638,360)	\$ (640,205)	\$ (794,656)	\$ (540,561)	\$ (413,173)	\$ (274,317)	\$ (160,343)	\$ 7,708		
95	Total Over/Under Collection Ending Balance	\$ (470,265)	\$ (630,814)	\$ (627,122)	\$ (627,818)	\$ (627,943)	\$ (628,781)	\$ (629,860)	\$ (783,098)	\$ (527,827)	\$ (395,223)	\$ (251,118)	\$ (131,884)	\$ 41,677		
96																
97	Total Indirect Cost of Gas	\$ (470,265)	\$ 2,829	\$ (26)	\$ (978)	\$ (72)	\$ (1,082)	\$ (962)	\$ 15,251	\$ 15,350	\$ 19,906	\$ 20,297	\$ 20,651	\$ 21,284	\$ (357,817)	
98																
99	Total Cost of Gas	\$ (460,095)	\$ 12,999	\$ (26)	\$ (978)	\$ (72)	\$ (1,082)	\$ (962)	\$ 433,266	\$ 514,379	\$ 367,441	\$ 388,225	\$ 386,488	\$ 673,946	\$ 2,763,745	
100																
101	Total Interest	\$ -	\$ (1,489)	\$ (1,701)	\$ (1,697)	\$ (1,698)	\$ (1,700)	\$ (1,702)	\$ (1,911)	\$ (1,773)	\$ (1,248)	\$ (874)	\$ (518)	\$ (122)	\$ (16,433)	

Northern Utilities, Inc.
Price Risk Management
Profit and Loss Statement
June 2015

Account # 53325

Current

ACB	\$72,757.46
TE	\$72,757.46
LV	\$183,419.46

ACTIVITY - Purchase Cost and Profit and Loss				Expense	Profit and Loss
Date	Description	State	Contracts	Option Premium	Option Strike Price Purchase Cost
06/26/15	Bot Jan17 Options	Both	45	\$0.103	\$46,350.00
	Net P&L				(\$46,350.00)

TRANSACTION COSTS				Subtotal	Total
	Transaction Cost-Enter Options	Both	45	\$7.36	(\$331.20)
	Transaction Cost-Exit Options		0		\$0.00
	Total New Transaction Costs				(\$331.20)

OPEN CALL OPTION POSITIONS-Expense and Open Trade Equity					Total		Total	
		State	QTY	Actual Option Premium	Option Purchase Cost	Strike Price	06/30/15 Futures Price	Current Open Trade Equity
04/28/14	Nov15 Options	Both	27	0.105	\$28,350.00	\$5.700	\$2.965	\$0.00
05/28/14	Dec15 Options	Both	42	0.108	\$45,360.00	\$6.000	\$3.134	\$0.00
06/26/14	Jan16 Options	Both	52	0.110	\$57,200.00	\$6.500	\$3.241	\$0.00
07/29/14	Feb16 Options	Both	41	0.103	\$42,230.00	\$6.250	\$3.238	\$0.00
08/27/14	Mar16 Options	Both	33	0.105	\$34,650.00	\$6.500	\$3.197	\$0.00
04/28/15	Nov16 Options	Both	18	0.077	\$13,860.00	\$4.800	\$3.245	\$0.00
05/27/15	Dec16 Options	Both	31	0.085	\$26,350.00	\$5.250	\$3.405	\$0.00
06/26/15	Jan17 Options	Both	45	0.103	\$46,350.00	\$6.000	\$3.527	\$0.00
Total Expense, Open Trade Equity					\$294,350.00			\$0.00

OPEN CALL OPTION POSITIONS- Long Option Value				Total		
		State	QTY	Current Option Premium	Current Option Value	Strike Price
04/28/14	Nov15 Options	Both	27	0.0019	\$513.00	\$5.700
05/28/14	Dec15 Options	Both	42	0.0051	\$2,142.00	\$6.000
06/26/14	Jan16 Options	Both	52	0.0193	\$10,036.00	\$6.500
07/29/14	Feb16 Options	Both	41	0.0363	\$14,883.00	\$6.250
08/27/14	Mar16 Options	Both	33	0.0398	\$13,134.00	\$6.500
04/28/15	Nov16 Options	Both	18	0.0663	\$11,934.00	\$4.800
05/27/15	Dec16 Options	Both	31	0.0690	\$21,390.00	\$5.250
06/26/15	Jan17 Options	Both	45	0.0814	\$36,630.00	\$6.000
06/30/15	Total Long Option Value				\$110,662.00	

MARGIN CASH BALANCE				Subtotal	Total
06/01/15	Beginning Balance-carried forward from last month				\$119,438.66
	Interest Credit			\$0.00	
	Net Deposit to Margin Account			\$0.00	
	Option Premiums of new activity			(\$46,350.00)	
	Monthly Transaction Costs			(\$331.20)	
	Total Monthly Cash Adjustment				(\$46,681.20)
06/30/15	Ending Balance (ACB)				\$72,757.46

NORTHERN UTILITIES, INC.
DETERMINATION OF INVENTORY FINANCING FROM MONEY POOL
June 2015

	Total Inventory	Average bal beg + end / 2	Internally Financed	Money Pool Interest Rate	Interest to Defer	NH	ME
January 2014	\$6,995,461.07	\$8,834,201.13	\$8,834,201.13	1.56%	\$11,484.46	\$5,424.11	\$6,060.35
February	\$3,600,670.19	\$5,298,065.63	\$5,298,065.63	1.55%	\$6,843.33	\$3,232.11	\$3,611.23
March	\$1,384,721.84	\$2,492,696.01	\$2,492,696.01	1.55%	\$3,219.73	\$1,520.68	\$1,699.05
April	\$3,736,125.20	\$2,560,423.52	\$2,560,423.52	1.55%	\$3,307.21	\$1,562.00	\$1,745.22
May	\$6,048,965.75	\$4,892,545.48	\$4,892,545.48	1.55%	\$6,319.54	\$2,984.72	\$3,334.82
June	\$8,281,024.03	\$7,164,994.89	\$7,164,994.89	1.55%	\$9,254.79	\$4,371.03	\$4,883.75
July	\$10,495,523.84	\$9,388,273.93	\$9,388,273.93	1.55%	\$12,126.52	\$5,727.36	\$6,399.16
August	\$12,336,256.67	\$11,415,890.25	\$11,415,890.25	1.55%	\$14,745.52	\$6,964.31	\$7,781.21
September	\$14,258,183.80	\$13,297,220.23	\$13,297,220.23	1.55%	\$17,175.58	\$8,112.02	\$9,063.55
October	\$16,209,334.85	\$15,233,759.32	\$15,233,759.32	1.55%	\$19,676.94	\$9,293.42	\$10,383.52
November	\$16,001,676.03	\$16,105,505.44	\$16,105,505.44	1.54%	\$20,668.73	\$9,852.78	\$10,815.95
December	\$15,009,665.55	\$15,505,670.79	\$15,505,670.79	1.56%	\$20,157.37	\$9,609.02	\$10,548.35
January 2015	\$10,398,644.45	\$12,704,155.00	\$12,704,155.00	1.56%	\$16,515.40	\$7,872.89	\$8,642.51
February	\$5,906,333.53	\$8,152,488.99	\$8,152,488.99	1.57%	\$10,666.17	\$5,084.56	\$5,581.61
March	\$3,816,219.24	\$4,861,276.38	\$4,861,276.38	1.57%	\$6,360.17	\$3,031.89	\$3,328.28
April	\$4,853,845.91	\$4,335,032.58	\$4,335,032.58	1.58%	\$5,707.79	\$2,720.90	\$2,986.89
May	\$5,845,033.55	\$5,349,439.73	\$5,349,439.73	1.58%	\$7,043.43	\$3,357.60	\$3,685.83
June	\$6,981,986.40	\$6,413,509.97	\$6,413,509.97	1.58%	\$8,444.45	\$4,025.47	\$4,418.98

Inventory ACCT #		<u>MMBTU</u>	<u>AMOUNT</u>
	LNG		
515152	Inventory - Liquefied Natural Gas		
	NATURAL GAS	11,560	\$121,371.49
515114&115	Natural Gas Underground - SS-1 and FSS-1		
515116	Natural Gas Underground - SSNE	108,461	\$194,222.66
515113	Natural Gas Underground - MCN	1,918,554	\$6,666,392.25
516525	Washington 10 prepaid	-	
Total Inventory			<u><u>\$6,981,986.40</u></u>